



Job post summary

Date posted: January 2, 2026

Pay: From \$20.00 per hour + commission (based on experience) Job description:

Insurance Agent – Join Our Team!

We are looking for a motivated and customer-focused Insurance Agent to join our team in Pasadena/Baldwin Park, CA. In this role, you will play a key part in helping clients find the right insurance solutions, ensuring they receive the best coverage for their needs.

If you're passionate about providing exceptional service, enjoy building relationships, and thrive in a fast-paced environment, we'd love to have you on board!

Insurance Agent Responsibilities

- Lead Generation & Follow-ups – Proactively connect with potential clients through networking, referrals, and marketing efforts to expand business.
- Client Consultation – Assess client needs and provide expert recommendations on insurance products that best suit their situation.
- Educate & Advise – Help clients understand their policy options, ensuring they make informed decisions about their coverage.
- Ongoing Support & Retention – Provide exceptional service to maintain strong relationships and long-term client satisfaction.
- Policy Management – Process applications, bind coverage, and handle policy changes with accuracy and efficiency.
- Stay Industry-Savvy – Keep up with market trends, carrier products, and policy updates to offer the best solutions.
- Achieve Sales Excellence – Meet or exceed sales goals and performance

benchmarks through dedication and expertise.

Insurance Agent Requirements

- Active Property & Casualty insurance license (Property and Casualty License)
 - Proven experience in insurance sales or a strong desire to build a successful sales career
 - Excellent communication & interpersonal skills to connect with clients and provide top-tier service
 - Goal-oriented mindset with the drive to succeed and exceed expectations
 - Strong organizational skills & attention to detail to manage policies effectively
 - Proficiency in insurance software or CRM systems (preferred but not required)
- At Reinas Insurance Agency Inc., we believe in empowering our team to grow. Apply today and let's make a difference together!

Job Type: Full-time

Benefits:

- Paid time off

Supplemental Pay:

- Bonus opportunities
- Commission

Work Location: In person

Please contact us by email at Pasadena@reinasinsurance.com.