

Insurance sales /customer services

Allstate /Dash Insurance Services

West Covina, CA 91791

Qualifications

- Sales Experience: 1-3 years (Required)
- CA Property and Casualty License (Preferred)

Full Job Description

Looking for licensed insurance sales and marketing representative with proven sales record to close qualified inbound leads. Competitive salary plus commission with ability to earn quarterly bonus. We're looking for candidates in West Covina who are ready to build strong relationships within the community and help those community members protect their incomes, cars, lives and retirement income to live a good life.

If you are passionate about helping others and building your career with a local small business, read on.

Job Requirements

- Bilingual is a plus (Spanish)
- P&C license not required to start but must obtain within 90 days of employment
- Minimum of 1- 3 year sales experience
- Exceptional interpersonal and communication skills, both verbal and written
- Excellent closing skills
- Great at building rapport with prospects and clients
- Good work ethic and time management skills

Job Description

- Make outbound sales and follow up calls
- Follow up on unsold quotes
- Bind new business and process payments
- Client on-boarding and follow ups
- Cross selling other services and products to existing clients
- Generate financial services opportunities and referrals
- Work with the agent to establish and meet sales goals

Compensation and Benefits:

- Pay: \$17.00 - \$25.00 per hour + commission + bonus
- Growth potential
- paid time off

To apply :

- send your resume to s.samuel@allstate.com
- or call us @ (626)200-4210